



MISSOURI DECA

An Association of Marketing Students

November 4, 2008

To Whom It May Concern:

On behalf of Missouri DECA, it is with great pleasure that I share with you our continued satisfaction with Traveltyme. For the past 24 years, Missouri DECA and Traveltyme have developed a partnership to provide comprehensive travel services to our 400 member delegation as they travel to our annual international conference.

Each March, our high school students and their advisors have approximately one month to make arrangements to attend the conference which is usually held in cities such as Orlando, Anaheim, Salt Lake City, Dallas, and Atlanta. To assist our advisors in making these arrangements on short notice, we have enlisted the service of Traveltyme to book group airfare departing from three Missouri airports, arrange ground transportation services in the conference city, and manage the rooming list with our assigned hotel.

Their consistent service has provided the following benefits for our state association.

- As you know, traveling with high school students can be a huge liability. Our group travel booking means "safety in numbers." Our chapters are divided in to approximately 5-10 groups, and they fly together. This provides reinforcement for a rookie chapter advisor or in a situation that warrants the assistance of a familiar face.
- Navigating an unknown city with as many as 15 students can be a challenge, so Traveltyme arranges exclusive ground transportation that picks up our delegates at the airport and transports them to the hotel and then transports them back to the airport for departure.
- In order to provide adequate supervision in the hotel, our chapter advisors must be placed in close proximity to their students rooms. Often times, however, hotels do not accommodate this request. Traveltyme develops a relationship with the hotel and uses our master list manually make adjustments and work with the hotel on-site. Because they arrange the flights, they also know arrival times and facilitate room key distribution. This allows for me focus on other conference responsibilities.

Our Board of Directors has annually contracted with Traveltyme, because their staff consistently takes the hassle out of traveling which allows our advisors to focus on the most important part of the conference – the students.

If you have any questions about Missouri DECA's specific relationship with Traveltyme, please do not hesitate to contact me at (573) 751-4367 or by e-mail at Christopher.Young@dese.mo.gov.

Sincerely,

Christopher Young
State Advisor
Missouri DECA